



**TOWERS
PERRIN**

HR SERVICES

How vulnerable are private pensions? Is there a funding crisis?

Steve Bonnar

November 16, 2006

Some interesting statistics⁽¹⁾

- Median pension plan funded ratios have fallen
 - 108% as of December 2000
 - 84% as of December 2002
 - 79% as of December 2005

- In spite of increasing contributions
 - \$3.3 million in 2000
 - \$12.7 million in 2002
 - \$34.0 million in 2005

⁽¹⁾ Source: Towers Perrin survey of 100 largest capitalization companies trading on the TSX

More interesting statistics

- How much of operating cash flow is contributed to the pension plan?
 - For the median company, 5¢ of every dollar
 - For 10% of the companies, over 40¢ of every dollar
- Median pension expense has also increased, but not so rapidly
 - 0.3% of revenues in 2000
 - 0.5% of revenues in 2002
 - 0.7% of revenues in 2005

A potential hidden time bomb

- Current accounting rules allow for smoothing
- Median sponsor only recognized 77% of costs through the end of 2005
- What happens to the remaining 23%
 - Hope for good news – rising yields or equity markets
 - Drain on future operating income
 - Change in rules may result in it being written off against shareholder's equity

A potential hidden time bomb

- If deferred costs written off against shareholder's equity at end of 2005
 - Median equity reduction would have been 6%
 - 10% of companies would have written off over 1/3rd of equity
- This phenomenon is not new
 - Changes to rules will make this more transparent

Plans are becoming large relative to their sponsors

- As of end of 2005, median plan assets amounted to 9% of corporate assets
- For 25% of companies, >22% of corporate assets
- For 10% of companies, >40% of corporate assets
- For this size operating division, how much management attention would be devoted?
- Is commensurate attention to planning happening for pensions? Why not?