

Challenges and Opportunities: A Regulator's Perspective

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Challenges

- Plans continue to experience some challenges with funded ratios
 - Good news: majority of plans continue to meet minimum funding requirements
- OSFI's watch list largely unchanged over the last year reflecting continued concerns with financial health of plans and of some industries in general
- Difficult to predict future state as no discernible trends in interest rates (back to December/05 levels)



Challenges

- More litigious environment
 - More difficult, complex questions to answer
 - Timelines for transactions increases
 - Causes regulator to reassess policies and practices against judicial developments
 - Means more resources devoted to review and assessment of judicial decisions and impact on operational policies
- Introduction of new CV standards
- Proposed Accounting Changes



Challenges What has been the response

- Limited number of plans seeking benefit reductions
 - Typically limited to NCDB plans
 - Reductions range from 4% to 11%
 - Continued challenges may cause the termination of some plans
- Some healthy plan sponsors seeking relief from DB obligations
- Increase in requests for innovative approaches to funding
- Closure of some DB plans
- Plan termination
- Important to note: Majority of plans continue to meet requirements



Opportunities

For the Regulator:

- Increased focus on clarifying policies/guidelines
- Ensure that approach reflects current environment and consistent with legislative framework
- Greater understanding of risk application of more "sophisticated" tools
- System "failures" emphasize the importance of solvency funding



Opportunities

For the plan administrators/sponsors

- More focus on the pension plan business
- Need for greater understanding of risk and techniques to manage risk
- Integrated view of both sides of the balance sheet
- Forces an assessment of the right operating model for an organization
- More opportunity to "weigh in" on the public debate on pensions
- Caution
 - Avoid highlighting just the flaw
 - Find win-win solutions
 - Step outside of your corner



Process for Reform

- Good News: Number of new initiatives
 - Federal: 10 year funding Relief
 - Quebec: solvency funding relief, LoCs
 - Alberta, New Brunswick: varying forms of relief
 - Ontario: Panel of Experts
- Concern expressed that different jurisdictions implementing varying solutions to same problem
- What's Next?

